

Latin America Index

Investment basket brochure, valid as of 14 February 2013



Main terms and conditions of the investment basket

- **Name:** Mandatum Life Latin America Index
- **Portfolio manager of the investment basket:** Mandatum Life Insurance Company Limited (Mandatum Life)
- **Target market of the investment basket:** South and Central American equity markets
- **Primary investment object of the investment basket:** iShares ETF (denominated in US dollars) which invests in the MSCI EM 10/40 Latin America Index
- **Capital protection of the investment basket:** The investment basket does not have a capital guarantee.
- **Start date of the investment basket:** 14 February 2013
- **Sales period:** Continuous
- **Investment period:** Continuous
- **Value of the investment basket unit:** A value is calculated for the investment basket unit on each banking day.
- **Annual management fee of the investment basket:** 1.15%

RISK LEVEL **5** HIGH

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ML Index investment basket

Mandatum Life's Index Investment Baskets are based on index products provided by BlackRock iShares.

An ETF (Exchange Traded Fund) is a fund that is traded similarly to listed equities. ETFs have real time price formation on the stock exchange and just one ETF trade is enough to achieve instant diversification for the investments.

The objective of an ETF is to track the return on the benchmark index assigned to it, by purchasing the index's securities either in the same proportion as in the benchmark in-

dex or by purchasing them in an optimised manner, if it is not possible in practice or sensible to buy all of the securities in the benchmark index.

The benefit offered by an ETF is its broad diversification across its target market, its low cost structure in accordance with a passive investment strategy, liquidity and the transparency of the investments.

The ML Index investment basket strives to, by buying into the iShares Core MSCI EM Latin America exchange traded fund (Investment Object), track the Investment Object's target market as closely as possible and thus to offer the investor a corresponding total

return of the Investment Object's target market. iShares Core MSCI EM Latin America ETF invests in the emerging equity markets of South and Central America. The investment basket offers a representative sample of the Latin American equity markets, covering some 150 companies.

Investment strategy

The investment basket's assets are primarily invested in iShares MSCI EM Latin America ETF (Investment Object), which tracks the MSCI EM 10/40 Latin America

Index. The investment basket may also include a small amount of cash.

The portfolio manager can use the Investment Object for trading in the market place of his or her choice. The portfolio manager can exchange the Investment Object for another ETF or index fund managed by BlackRock that tracks the MSCI EM 10/40 Latin America Index if the liquidity or other quality of the Investment Object changes. Changes in the Investment Object are reported on the Insurance Company's website.

Any dividends possibly paid by the Investment Object and other returns are reinvested in the Investment Object.

As the Investment Object invests in securities other than euro-denominated ones, the investment basket is subject to foreign exchange risk related to the Investment Object's target market.

Target investors

The investment basket suits investors who seek a broad diversification for their investments, typical returns for the equity markets and accept the risk associated with equity investments. The recommended investment period is at least 5 years.

Calculation of the investment basket's net asset value

The net asset value of the investment basket is calculated by deducting liabilities of the investment basket, including management fees and expenses associated with investments, from its assets. The investment basket's investment object is valued at the current market value on each banking day. The value of the investment basket is available on Mandatum Life's website.

The value of redemptions made from the investment basket will be determined per order in accordance

with the market situation at the time of redemption.

The investment basket's risk profile

The investment basket is exposed to the equity markets' return risk and capital risk as well as foreign exchange risk. Return and capital risk mean that the investor may lose the capital that he or she has invested as well as the returns in part or in full.

The value of the investment basket is calculated regularly based on the current market values of the investment objects it contains. Changes in the equity, foreign exchange and interest rate markets are reflected in the value of the basket, which can vary substantially in the short term.

The investment basket is not covered by the investors' compensation fund or the deposit guarantee fund.

Investment basket's fees and expenses

The annual management fee of the investment basket is 1.15%. The investment basket's management fee includes the Investment Object's management fee.

The investment basket's management fee and possible other expenses associated with underlying investments, including safe custody expenses, subscription and redemption fees, trading costs and any taxes and other public charges will be deducted daily from the value of the investment basket when the value of the unit is calculated; they will not be charged separately from the policyholder.

Risks and observations related to unit-linked

insurance policies

This brochure does not provide exhaustive information on Mandatum Life Latin America Index investment basket or terms applicable to it. Policyholders must carefully familiarise themselves with the investment basket's rules, terms and conditions, price lists, product description and brochures relating to the insurance and investment object before purchasing or changing an insurance policy or selecting or changing an investment object.

Value of unit-linked insurance policies is dependent on the performance of the investment objects (such as investment baskets) selected by the policyholder. The value of the investment objects may rise or fall, and the policyholder bears the risk of losing the value of the investment object linked to an investment insurance policy, either entirely or in part.

Past performance of investment objects is no guarantee of their future performance. Investors may lose the assets they have invested in the investment basket in part or in full. The information and calculations concerning the returns, fees and expenses for investment objects do not take into account the expenses for the insurance policy.

Policyholders independently decide on the selection of investment objects in accordance with their own investment objectives, and bear the risk of a decrease or loss in the value of the insurance savings. Neither Mandatum Life Insurance Company Limited nor its agents are liable for the performance of the investment objects.

Information on investment objects and related matters is supplied for information purposes only, and cannot be construed as a recommendation to subscribe for, hold or exchange certain investments, or to carry out any other actions affecting the value of the insurance.

The investment basket is an investment object owned by Mandatum Life that may be linked to a unit-linked life insurance policy or capital redemption policy.

The insurance or capital redemption contract is granted by and the investment basket is offered by